

# **TRIZ Application to a Non-Technical Problem**

- From a Proposal Example in the Intellectual Property Analyst Workshop -

2019/9/6

TRIZ Symposium 2019

Tsunamasa Shioya

Intellectual Property Creation Research Subcommittee, Japan TRIZ Society

AIPE (Association of Intellectual Property Education)

## Agenda

About the intellectual property creation research subcommittee meeting

Reason to pay attention to application to nontechnical issue

What is a common problem to the intellectual property analyst?

Process where nontechnical issue is solved

Development with non-TRIZ user

Possible use to development in organization of TRIZ

# 1.

## About the Intellectual Property Creation Research Subcommittee

# 1-1. Introduction of Subcommittee

## About the Subcommittee

### 【Member】

Kimihiko Hasegawa (chief examiner)

Toshimitsu Kataoka

TRIZ expert

Narumi Nagase

Intellectual property member

Shigeru Suzuki

Engineer of active service

Hirotsugu Ishihara

AIPE recognition

Sadao Nishii

intellectual property analyst

Takuya Fujii

Yasunori Nakao

**Diversity is a feature.**

Tsunamasa Shioya

It gathers in Tokyo based on half a day of the afternoon, and it acts once every 1-2 months.

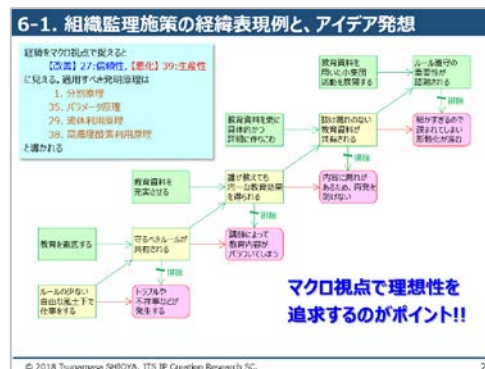
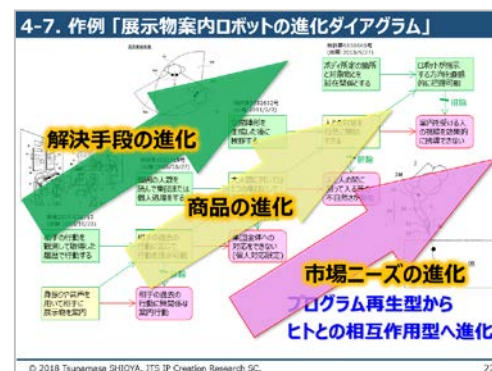
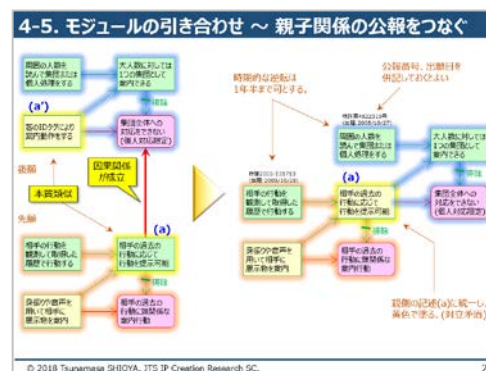


分科会の様子

## Presentation at the last Symposium

In subcommittee meeting theme "Making case with the evolution tree of the service robot", it reports on a concrete method to make the evolution diagram from the patent journal.

Announcement name: Evolution diagram making that uses I-TRIZ PF



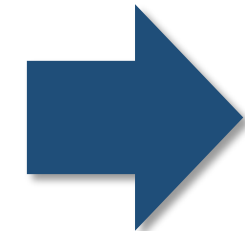
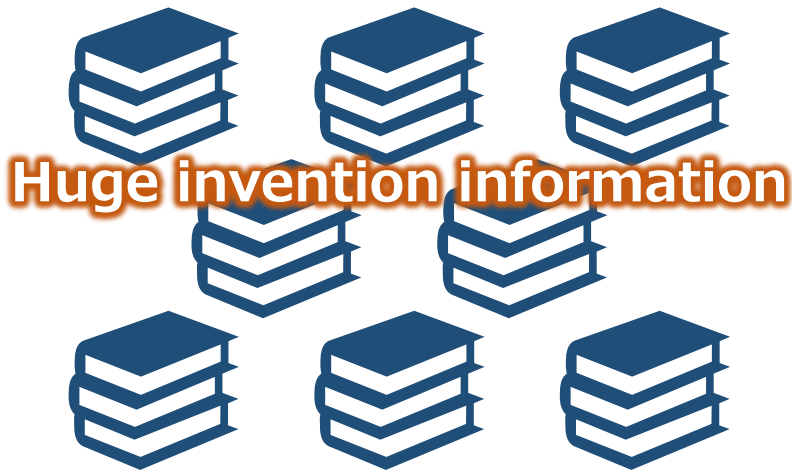
It introduced the possible use to the nontechnical issue as a research step in this.

This announcement is a location as the sequel in this part.  
(Derivation of subcommittee meeting theme)

# 2.

Reason to pay attention to application to  
nontechnical issue

# 2-1. Psychological inertia that limits possibility of TRIZ



Making to law and  
systematization

Systematic approach  
Principle of separation  
Invention principle and contradiction matrix of 40  
Place analysis and material-invention standard solution  
Technological effect (effects)  
Trend of technological evolution  
Algorithm of problem solving  
...

## Doubt

TRIZ is the one made a law based on the huge, technical problem solving case.  
**However, does using it only to solve a technical problem : under the influence of psychological inertia?**

Basic thought of TRIZ

It is correctly opposite to the problem.

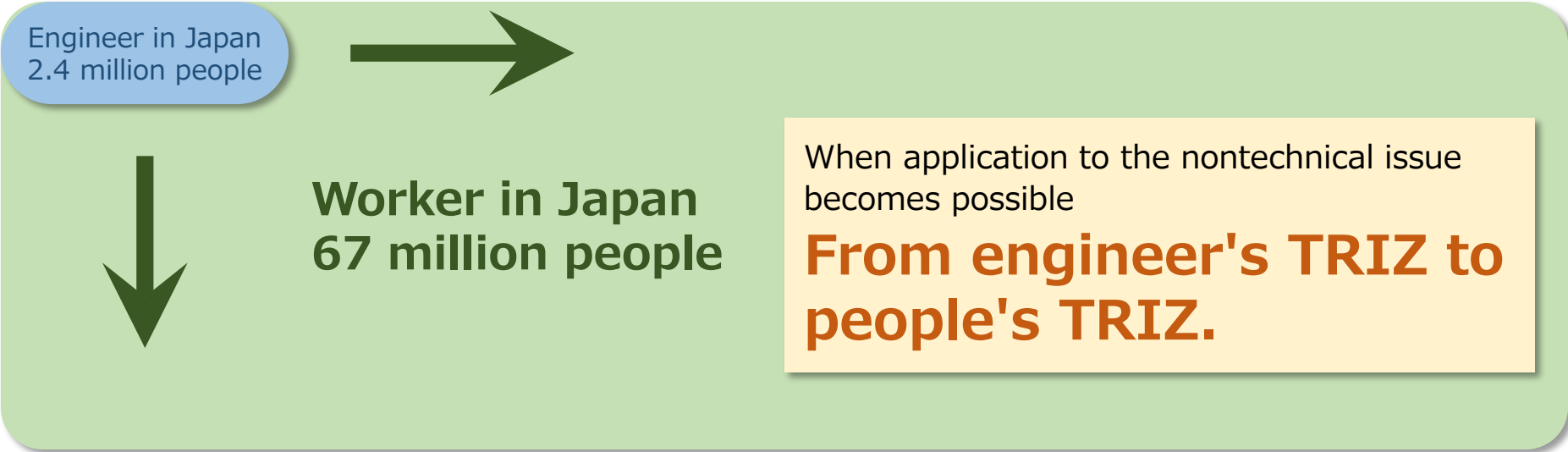
The brain is made to work correctly.

**Does even the solution of the nontechnical issue : this in similar?**

# 2-2. Voice concerning nontechnical issue and possibility of TRIZ

| Voice to be often heard                                   | Possible application of TRIZ                                  |
|---|---|
| It sleeps only for myself due to power shortage ...       | It is necessary to use unused resources well.                 |
| It doesn't stand if it sets up there ..here...            | It is necessary to solve the confrontation contradiction.     |
| The directionality that should be aimed to begin with ... | It is necessary to consider the ideal solution and the ideal. |

**There is a possibility.**



Data出所: Government statistics

This announcement shares the finding obtained from the attempt to apply TRIZ to a familiar, non-technical problem solving by the speaker who is the intellectual property analyst, and proposes the possibility expansion and the spread of TRIZ.

# 3.

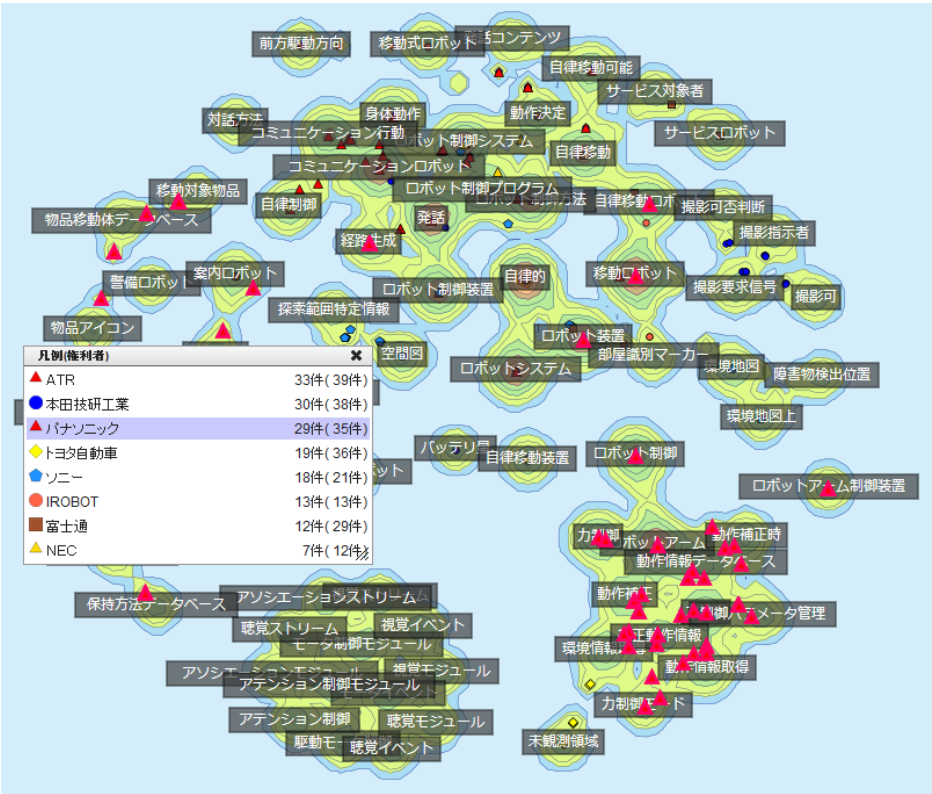
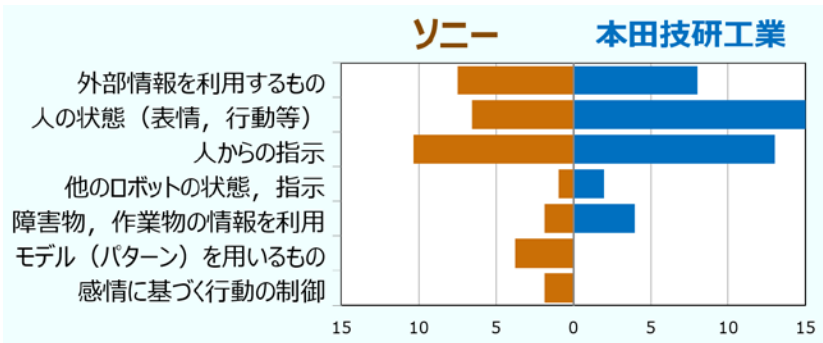
What is a common problem to the intellectual property analyst?



# 3-1. Introduction ~ Power of intellectual property information analysis

The statistical analysis of patent information has become easy by the evolution of analysis technics. Using it for the research and development strategy examination etc. is generalizing because it can make technology trends visible.

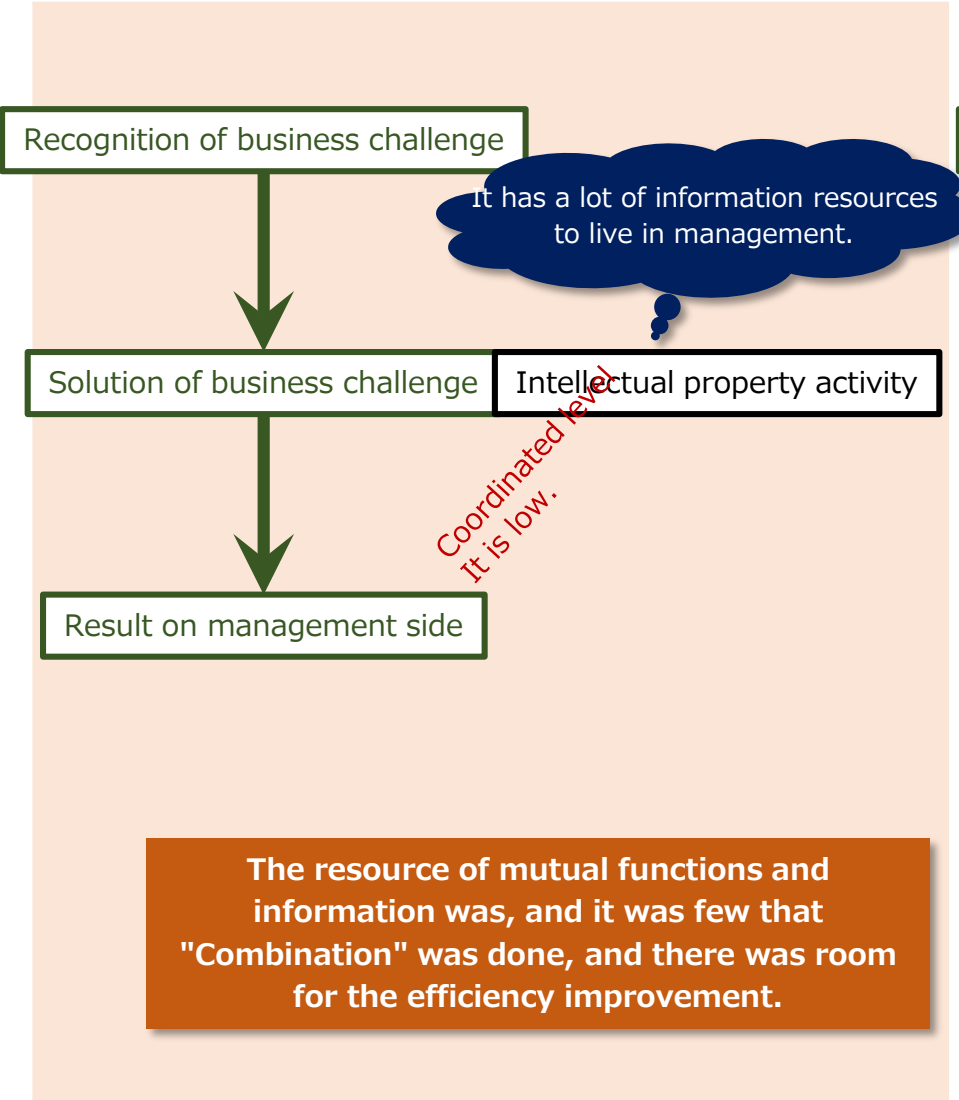
|               | 権利者 | トヨタ自動車 | パナソニック | ATR | ソニー | 本田技研工業 |
|---------------|-----|--------|--------|-----|-----|--------|
| F ターム         |     | 76     | 70     | 52  | 47  | 46     |
| 操作の容易化        | 29  | 3      | 9      | 0   | 2   | 0      |
| 精度, 正確性の向上    | 16  | 2      | 2      | 1   | 1   | 1      |
| 特定用途への適用      | 22  | 1      | 4      | 0   | 2   | 1      |
| エンタテインメント性の向上 | 53  | 3      | 3      | 4   | 1   | 5      |
| オープン化, ネット対応  | 26  | 0      | 1      | 1   | 5   | 3      |



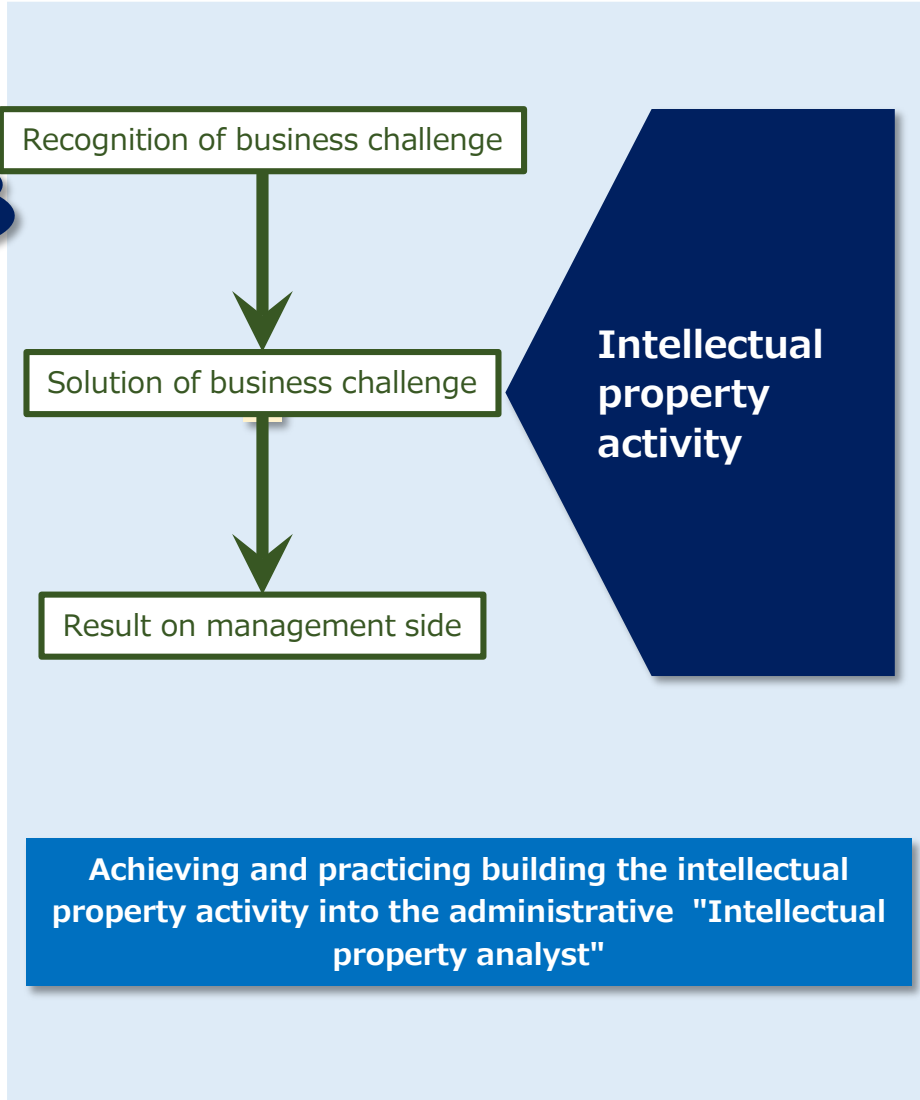
It is called IP landscape to analyze the market trend and the financial information, etc. integrated, and to make the best use of for the managerial judgement and the decision making, and "Intellectual property analyst" is a special person fortune which with the skill. 727 people of the patent field are recognized as of June, 2019.

## 3-2. What an intellectual property analyst aims

### Current management



### Appearance to be aimed



# 3-3. However, it doesn't go well easily

The corporate value improves if the intellectual property activity is buried under management.

経

It is good. Let's do it.

It was possible to do.

経

It came to go well really.

## With what do it embarrass it?

The chance cannot be gripped.

It doesn't spread easily.

It is not possible to build it in the administrative.

It is not established, and returns to the origin.

The resource is insufficient one for myself.

## Do because limited knowledge is a cause?

Knowledge that makes the best use of the literary property : enough.

There is abundantly use case information.

It publishes in the Patent Office site.

There is an introduction in the book.

There is variously technique introduction seminar, too.

It doesn't go well even if working hard.

Knowledge cannot be done though is why.

It was interested in this problem as one of the intellectual property analysts.

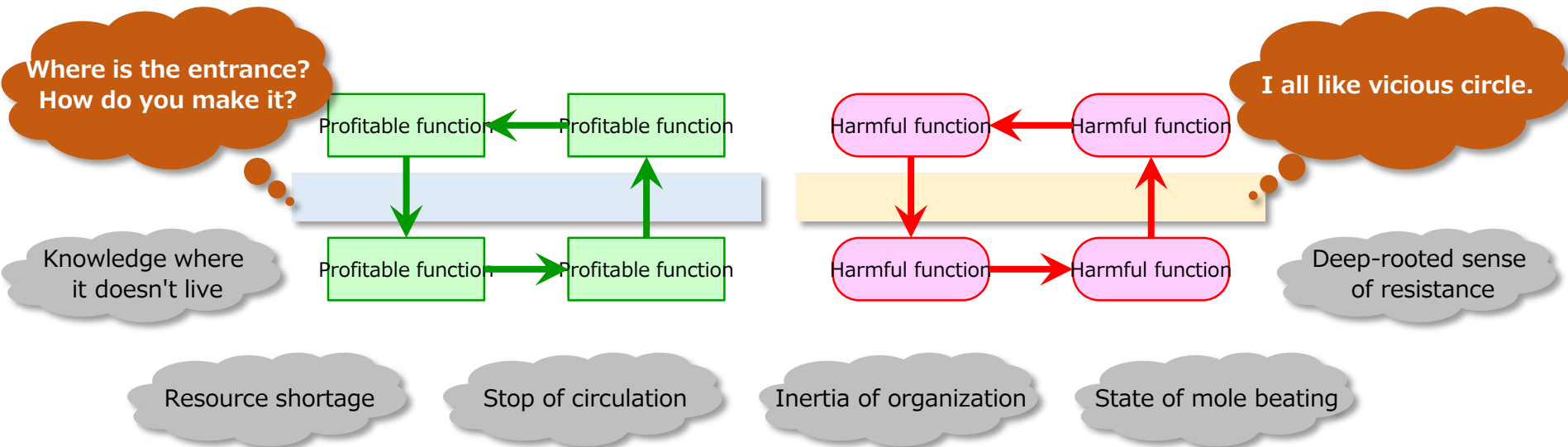
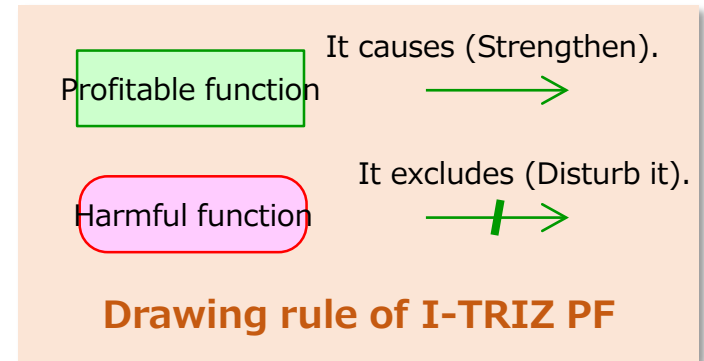
It is not easy to become particular.

# 3-4. What is "It doesn't go well" concretely?

The asked voice is brought together.

- **The circulation model of a profitable function cannot be made.**
- **The circulation model with a strong harmful function cannot be destroyed.**

It has been understood to belong to either the above-mentioned.



Because the idea was requested from the solution, the application of TRIZ decided to be tried. Here, the development of the process where the nontechnical issue was solved was needed.

# 4.

Process where nontechnical issue is solved

# 4-1. It is difficult to apply how to solve a technical problem as it is

There is a difficulty in classical TRIZ application.

The characteristic parameter of technical contradiction is not used easily.

|    |                                       |
|----|---------------------------------------|
| 17 | Temperature                           |
| 18 | Illuminance                           |
| 19 | Energy consumption of movement object |
| 20 | Energy consumption of body at rest    |
| 21 | Output                                |
| 22 | Energy penalty                        |

Which is relegation?

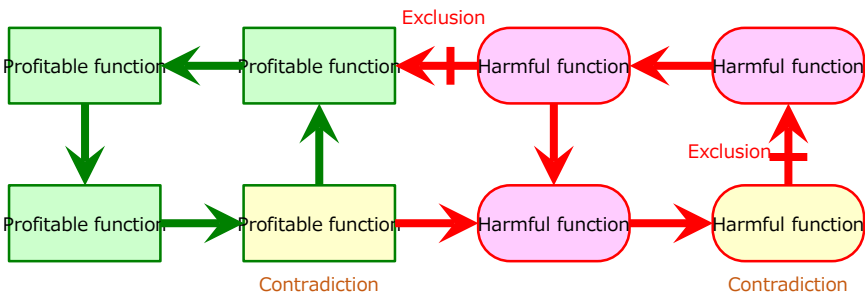
Place material-analysis is not used easily.



It was thought that application was difficult because there were a lot of parts not applied easily to the nontechnical issue.

Reason thought that I-TRIZ is suitable

It is good at schematization of a complex causal relation.  
The disciple can also master it because it is simple.



It is easy to use problem grasp (ISQ) clearly.  
Digging up of systems approach and resource

Comparatively, system that does easily.  
Plainly of the operator system  
It is gentle also to the intellectual property charge who is the TRIZ beginner.

The causal relation of a lot of invisibility systems that are is made visible easily and it is simple on the nontechnical issue.  
**I-TRIZ was adopted in the present study.**

# 4-2. How to catch nontechnical issue

It thinks from a legal definition of the invention.

Article 2 of patent law

The advanced one of creations of technical thought using laws of nature is said, "Invention" by this law.

It is acceptable even if it doesn't use it.

It replaces it with the creation of social thought.

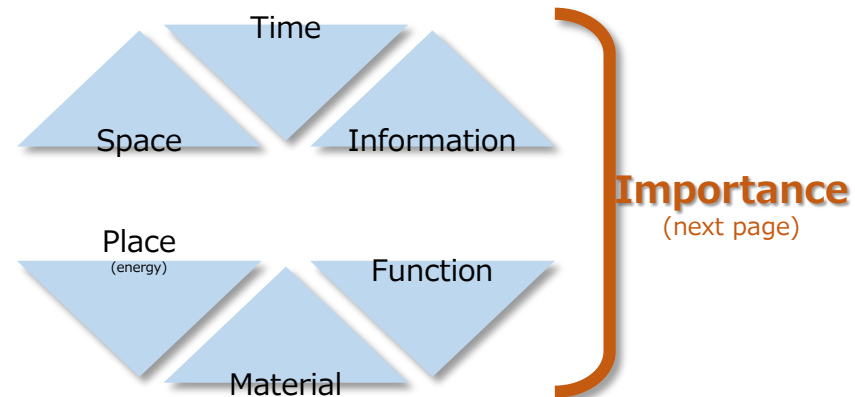
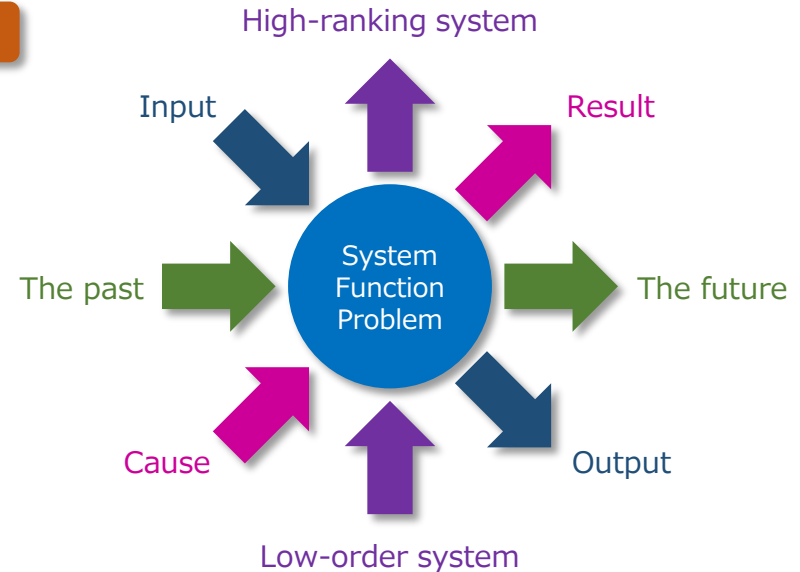
- It doesn't become the object of protection by the patent.

It thinks about the solution by catching a problem in a society and a corporate organization the invisibility system, and using a resource the invisibility system.

You may honestly catch not only the physical one but also the organization custom and psychology and feelings.

**It is possible to correspond with a standard tool of I-TRIZ.**

Digging up of multi viewpoint analysis and resource (I-TRIZ)



# 4-3. Digging up of resource

In both aspects of a natural science and the social science, the resource of the inside, the underusage, unused, and the use of use is dug up.

An invisibility, qualitative, negative one is intentionally enumerated.

|             |   |   |
|-------------|---|---|
| Material    | Key and IT system<br>Bulletin board and common books<br>Data room and data base   | That organization alone shall not be a neophilia in strangeness.        |
| Place       | Business environment (3C, 5F, SWOT)<br>Atmosphere, energies, and the dark<br>Culture and climate of organization            | Bulletin board of rest room<br>Paste anything.                          |
| Space       | Office and passage<br>Conference room<br>Rest room  | That conference alone shall never stray.                                |
| Time        | Working hours<br>Conference time that stagnates and becomes complicated<br>After the retire from one's office at break time | Person who came to criticize recently<br>It says very much and [takke]. |
| Information | Strategy and high-ranking policy<br>Accumulation of organization<br>Consultation, criticism, intelligence, and rumor        | The director becomes serious.<br>That measure, and what? will           |
| Function    | Organization and conference body<br>Director, employee, and faction<br>Charisma and ..anti.. power                          |   |

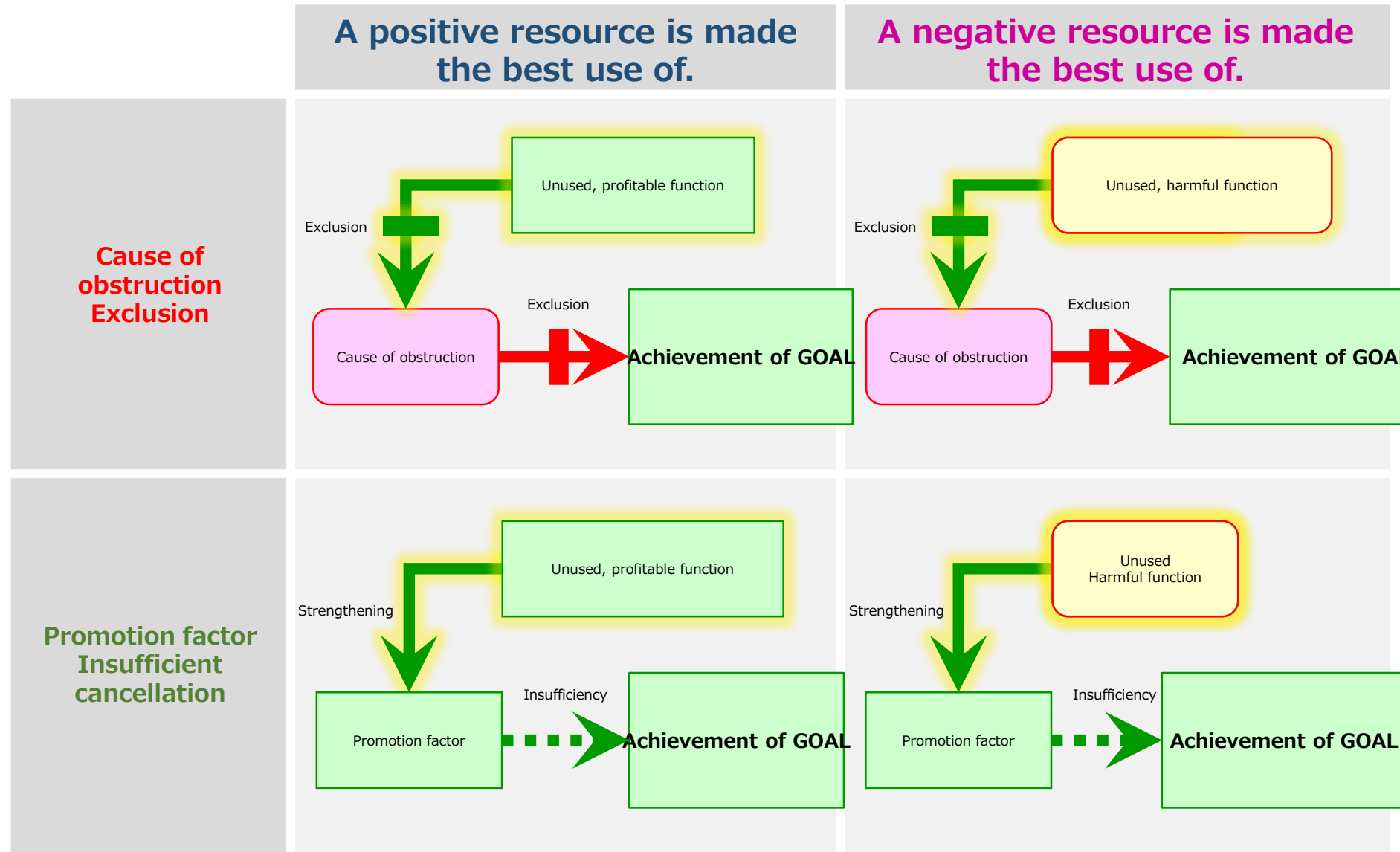


# 4-4. It is examined to change the resource by "Invention Matoba"

Do you take the shape of the resource worth using if it does very?

|                 |  | Machine  | Heat              | Chemistry  | Electricity                                    | Magnetism  | Electromag<br>netic force                          |
|-----------------|--|--|-------------------|--|--|--|--|
|                 |  | Visible action                                       | Zeal and<br>power | Synergy  | Stimulation<br>and<br>transmission             | Charm and<br>interest  | Influence<br>exercise                              |
| Material        | Key and IT system<br>Bulletin board and common<br>books<br>Data room and data base   |  |                   | The business environment is<br>pungently analyzed in the sample. |  |  |  |
| Place           | Business environment<br>Atmosphere, energies, and<br>the dark<br>Culture and climate of<br>organization                              |  |                   | Information resources are obtained in the rest room.             |  |  | An interesting case is<br>posted in the rest room. |
| Space           | Office and passage<br>Conference room<br>Rest room   |  |                   | Information that can change<br>stagnation is offered.            |  | The meeting to be enjoyed<br>comfortably after the<br>retire from one's office is<br>held. |  |
| Time            | Working hours<br>Conference time that<br>stagnates and becomes<br>complicated<br>After the retire from one's<br>office at break time |  |                   |  |  |  |  |
| Informat<br>ion | Strategy and high-ranking<br>policy<br>Accumulation of organization<br>Consultation, criticism,<br>intelligence, and rumor           | The anti power of a reverse-<br>opinion is combined. |                   |  | The feared director is applied to<br>the ally. |  |  |
| Function        | Organization and conference<br>body<br>Director, employee, and<br>faction<br>Charisma and ..anti.. power                             |  |                   |  |  |  |  |

4-5. The resource is made a function, and the causal relation of the current state is changed



※The expression of "Insufficiency" was expediently used for I-TRIZ PF though was not.

# 5.

Development with non-TRIZ user

# 5-1. Outline of approach



The approach that introduced TRIZ in various, intellectual property community was executed last October.

Four times in total

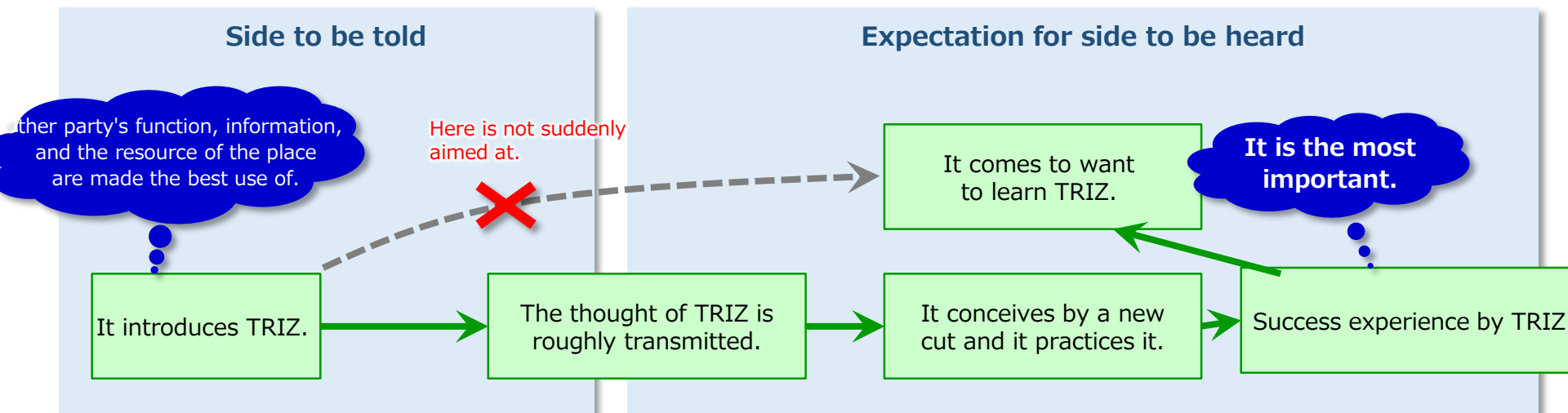
200 people in total

**Most of the object are not TRIZ users.**

**Because it is not an engineer, one felt that the nontechnical issue is familiar.**

## Concept

It is excluded that it is difficult. It is interested also in TRIZ assuming useful contents for the other party.



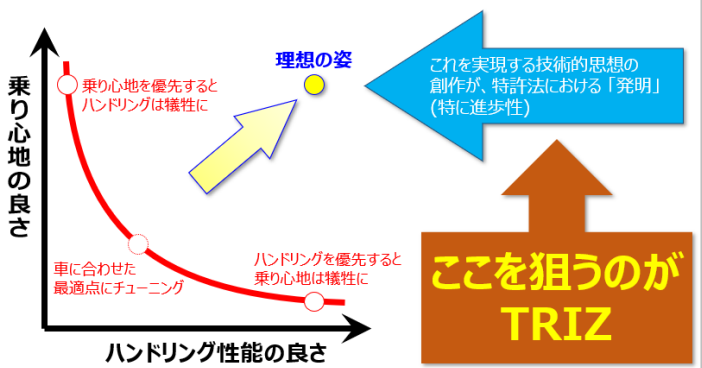
5-2. It actually told it ~ It limits it to the core part that can be used at once

Do not run away to optimization.  
"It is necessary to look straight at  
the confrontation contradiction."

The conception is insufficient only in the  
invention principle.  
"It is necessary to make the best use of  
unused resources."

対立矛盾をグラフで表してみる

車の対立矛盾「乗り心地」vs「ハンドリング性能」を例として表すと・・・



対立矛盾の特性パラメータ

自分が直面している対立矛盾が、下表のどれとどれに該当するのか、問題を抽象化して選ぶ。

|              |                 |               |
|--------------|-----------------|---------------|
| 1 移動物体の重量    | 14 強度           | 27 信頼性        |
| 2 静止物体の重量    | 15 移動物体の動作時間    | 28 測定精度       |
| 3 移動物体の長さ    | 16 静止物体の動作時間    | 29 製造精度       |
| 4 静止物体の長さ    | 17 温度           | 30 物質が受ける有害要因 |
| 5 移動物体の面積    | 18 照度           | 31 物体が発する有害要因 |
| 6 静止物体の面積    | 19 移動物体のエネルギー消費 | 32 製造の容易性     |
| 7 移動物体の体積    | 20 静止物体のエネルギー消費 | 33 操作の容易性     |
| 8 静止物体の体積    | 21 出力           | 34 修理の容易性     |
| 9 速度         | 22 エネルギー損失      | 35 適応性または融通性  |
| 10 力(強さ)     | 23 物質損失         | 36 装置の複雑度     |
| 11 応力または圧力   | 24 情報損失         | 37 検知と測定の困難度  |
| 12 形状        | 25 時間損失         | 38 自動化の範囲     |
| 13 物体の組成の安定性 | 26 物質の量         | 39 生産性        |

|   |                              |                          |
|---|------------------------------|--------------------------|
| 例 | 製造のサイクルタイムを短縮していくと、精度が出なくなる。 | (39)生産性 vs (29)製造精度      |
|   | 作業しやすくと、広いスペースが必要になってしまふ。    | (32)製造の容易性 vs (6)静止物体の面積 |
|   | 測定精度を上げようとする、時間がかってしまふ。      | (28)測定精度 vs (25)時間損失     |

不可視系の資源は？  
昇進したい野望  
過去のしがらみ、経緯  
人間関係  
好き / 嫌い  
起きている事件

先程の例題

知財情報戦略が社内で着しにくい問題を  
#18: 機械的振動原理  
を使って解決してください

の解決に、情報資源を  
使うとしたらどうなります？

# 5-3. Using of compulsion conception by Inventive Principles together

It introduces it referring to the conception case where an arbitrary invention principle is used.

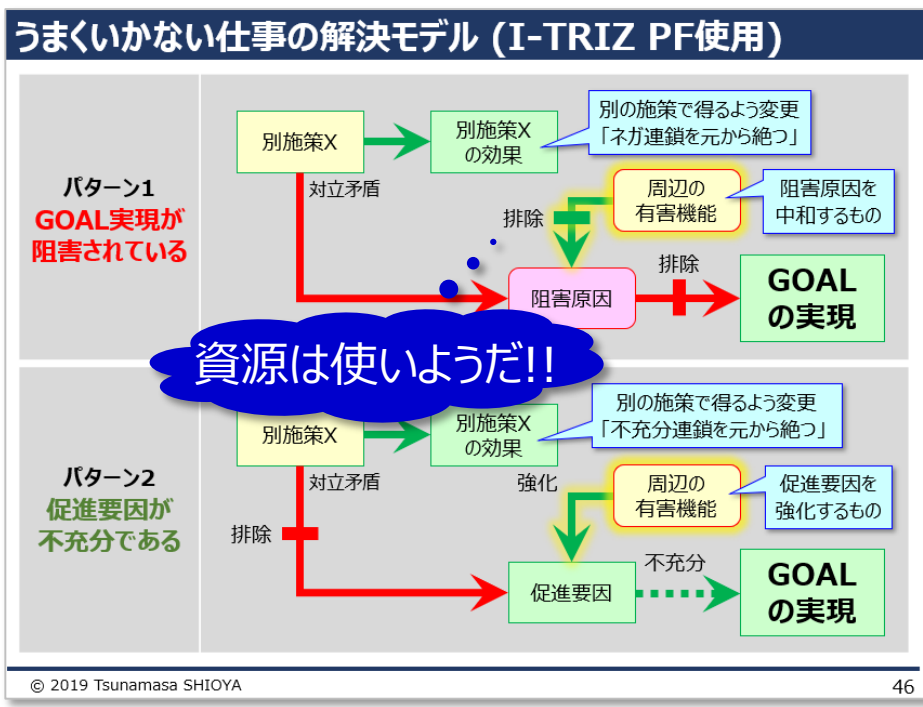
→ It explains by the context of an important actually feeling of drawing out not the praise of the invention principle but the resource.

|    |                                   |  |    |  |  |
|----|-----------------------------------|--|----|--|--|
| 1  | Division principle                |  | 21 | High-speed execution principle                                     |  |
| 2  | Separation principle              | It precedes only in the section friendly and it develops.                            |    | Principle that changes and   | After it trains firmly, it develops at a dash.                                 |
| 3  | Locality quality principle        |  | 23 | Feedback theory  |  |
| 4  | Asymmetric principle              |  | 24 | Mediation principle  |  |
| 5  | Combination principle             | They are made to disappear in other measures, and it combines and it introduces it.  | 25 | Self-service principle   | The failure and the success case are shared.                                   |
| 6  | Generality principle              |  | 26 | Alternative principle  |  |
| 7  | Nest principle                    |  | 27 | Short longevity principle that is cheaper than expensive long life |  |
| 8  | Balance principle                 |  | 28 | Mechanical system substitution principle                           |  |
| 9  | Advance reaction principle        | The assumption questions and answers matched to other party's interest are prepared. | 29 | Fluid use principle  | Anyway, it is executed to worry this and that.                                 |
| 10 | Advance action principle          |  | 30 | Thin film use principle  |  |
| 11 | Prior protection principle        |  | 31 | Porous quality use principle                                       | The viewpoint that talks about the charm is matched to other party's interest. |
| 12 | Potential principle               | It recommends to there is an influence and the title person ([sutema]).              | 32 | Discoloration use principle  |  |
| 13 | Reverse-concept principle         |  | 33 | Homogeneity principle  |  |
| 14 | Curved surface principle          |  | 34 | Exclusion/reproduction principle                                   | Only the person who has the influence teaches and it makes it to the fan.      |
| 15 | Dynamic principle                 |  |    | Parameter principle  |  |
| 16 | About principle                   | It advances it to [ajairu] without working over the plan too much.                   |    | Aspect change principle  |  |
| 17 | Another dimension shift principle |  | 37 | Heat expansion principle   |  |
| 18 | Mechanical vibration principle    |  | 38 | High density oxygen use principle                                  |  |
| 19 | Periodic action principle         | The measure continues in honestly and the smell of mud without becoming interrupted. | 39 | No revitalization atmosphere principle                             | The approach is made and incontrovertible air is made.                         |
| 20 | Continuity principle              |  | 40 | Composite materials principle                                      |  |

# 5-4. It proposes the usage of an unused resource

The resource drawn out is built in to change the causal relation into a preferable direction.  
It proposes that you use the invention principle together with the conception of the built-in idea if necessary.

✂ The concept of "Confrontation contradiction" seems to feel that it is difficult in non-engineer unexpectedly.



## 例えばこんなアイデア

#13: 逆発想, #38: 高濃度酸素  
パワハラ上司を毒して味方にする  
邪魔者を、パワハラ上司に排除させる

#26: 代替, #5: 組合せ  
邪魔者の原因を、資源が活きる!!  
ものに代替し、なおかつゴールを実現

#5: 組合せ, #40: 複合材料  
知財部長が取り組んできた既存施策に  
組み込み、強化する内容で提案する

It emphatically explains neither the confrontation contradiction nor the invention principle.  
You may explain with a target axis to change the causal relation of the problem.

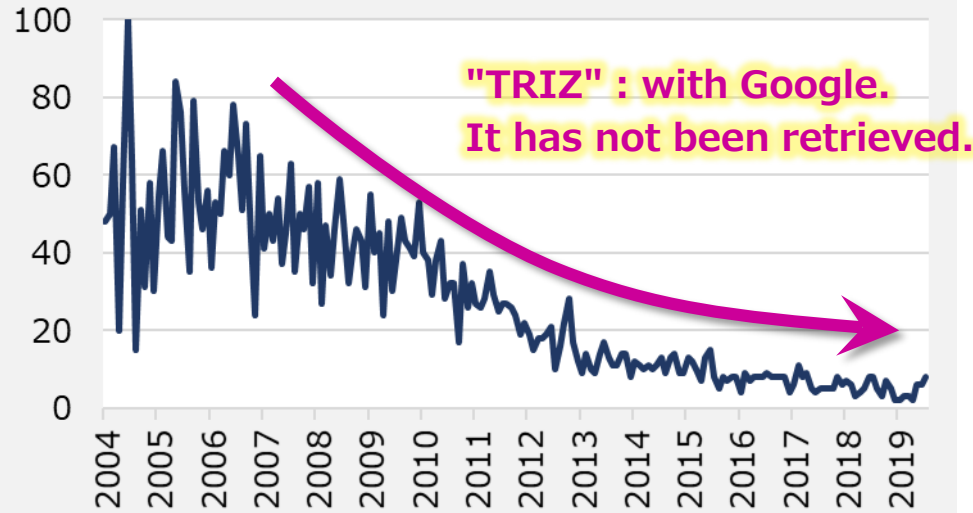
# 6.

Possible use to development in organization of  
TRIZ



## 6-1. Perception about the present state of affairs concerning TRIZ spread

検索語「TRIZ」人気度の推移



Data出所: Googleトレンド, 集計範囲: 日本

**Though TRIZ is  
profitable**

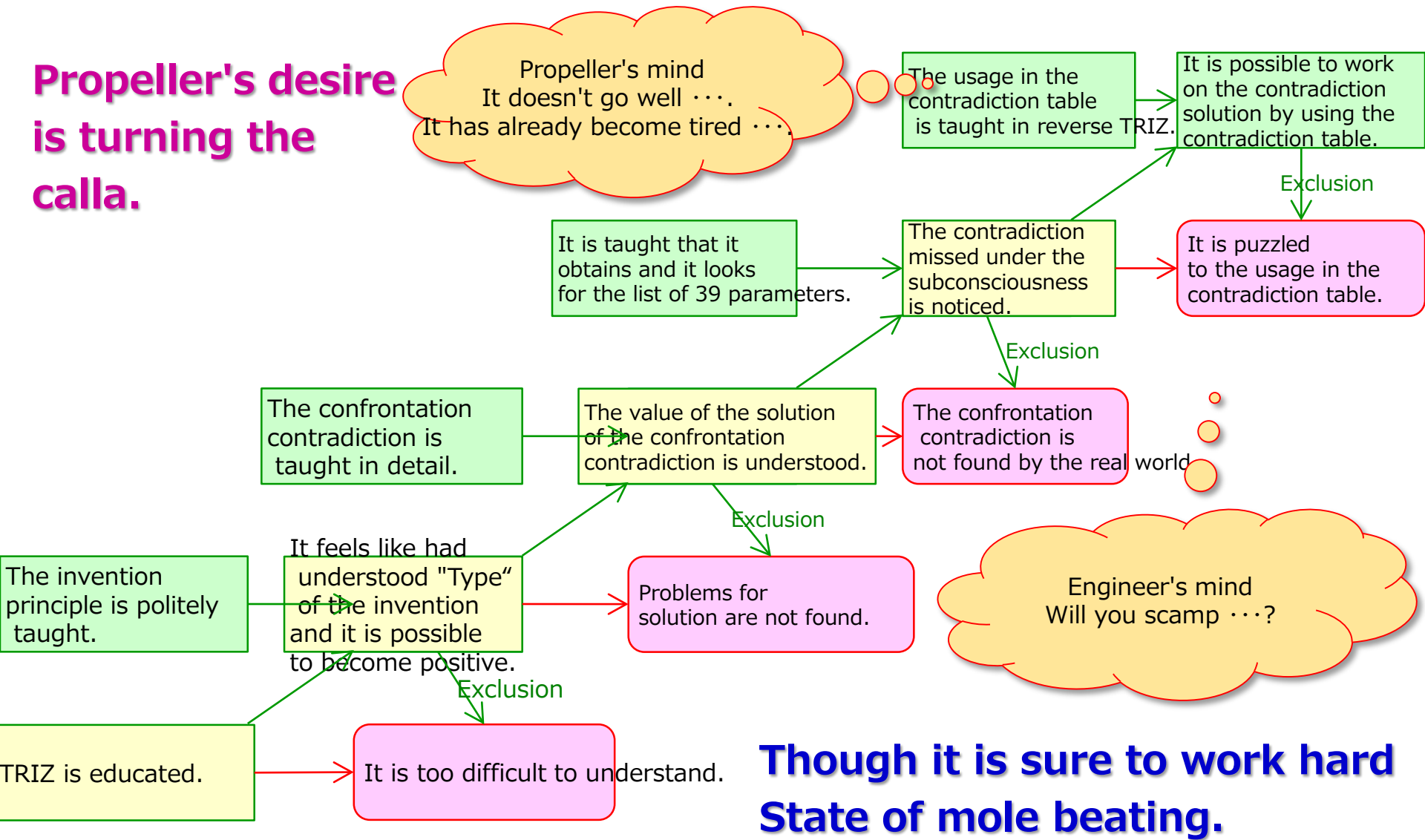
It doesn't extend why.

In the content of the symposium announcement, in the inside and recent years to which the topicality of TRIZ keeps decreasing, the proposal of the technique and the introduction of the use case, etc. are subjects.

**Does not the TRIZ user  
create the idea to develop  
TRIZ spreading now and  
how on earth do it do?**

6-2. Tend you to be? ... TRIZ education that doesn't go well

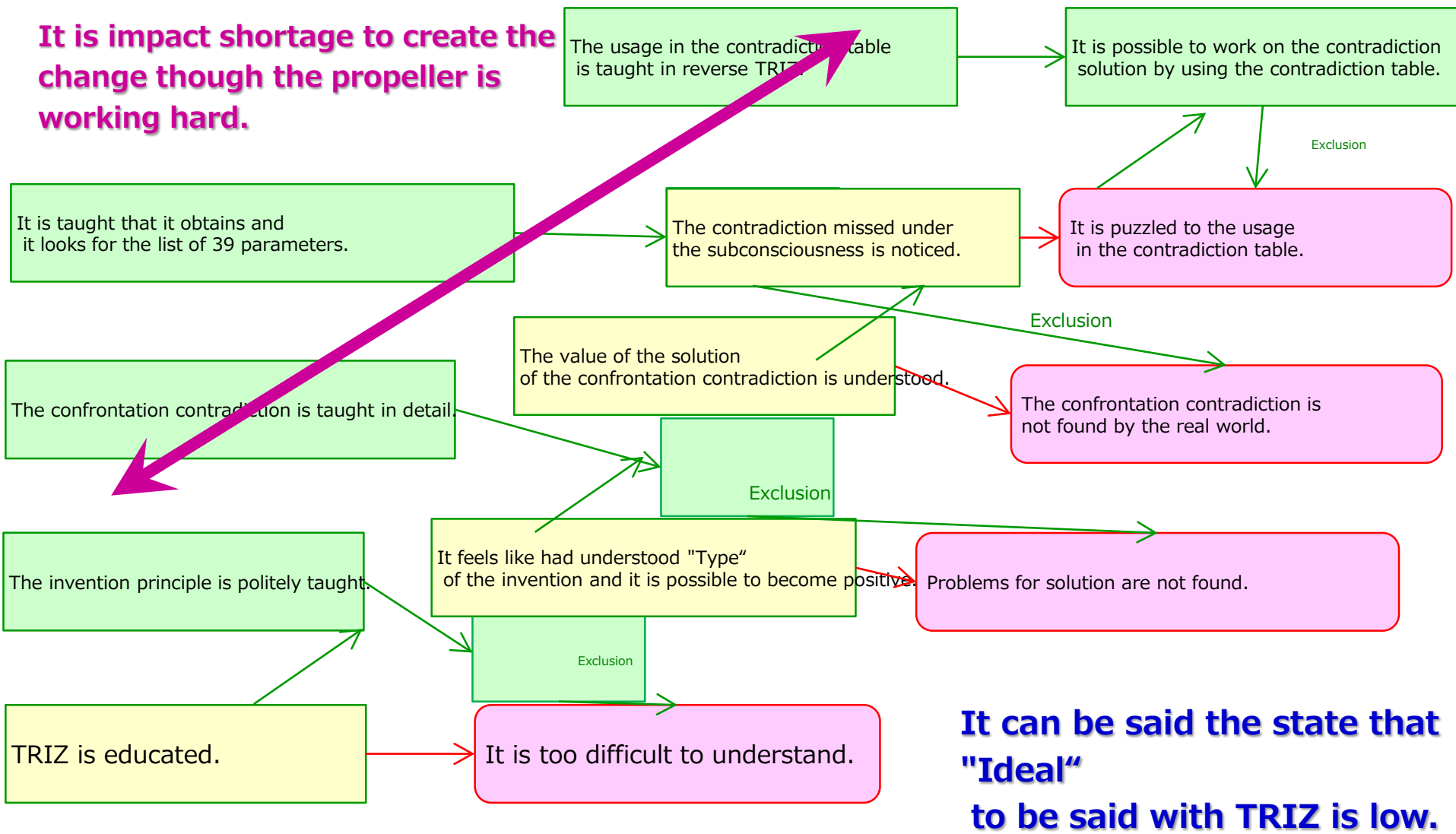
Propeller's desire  
is turning the  
calla.



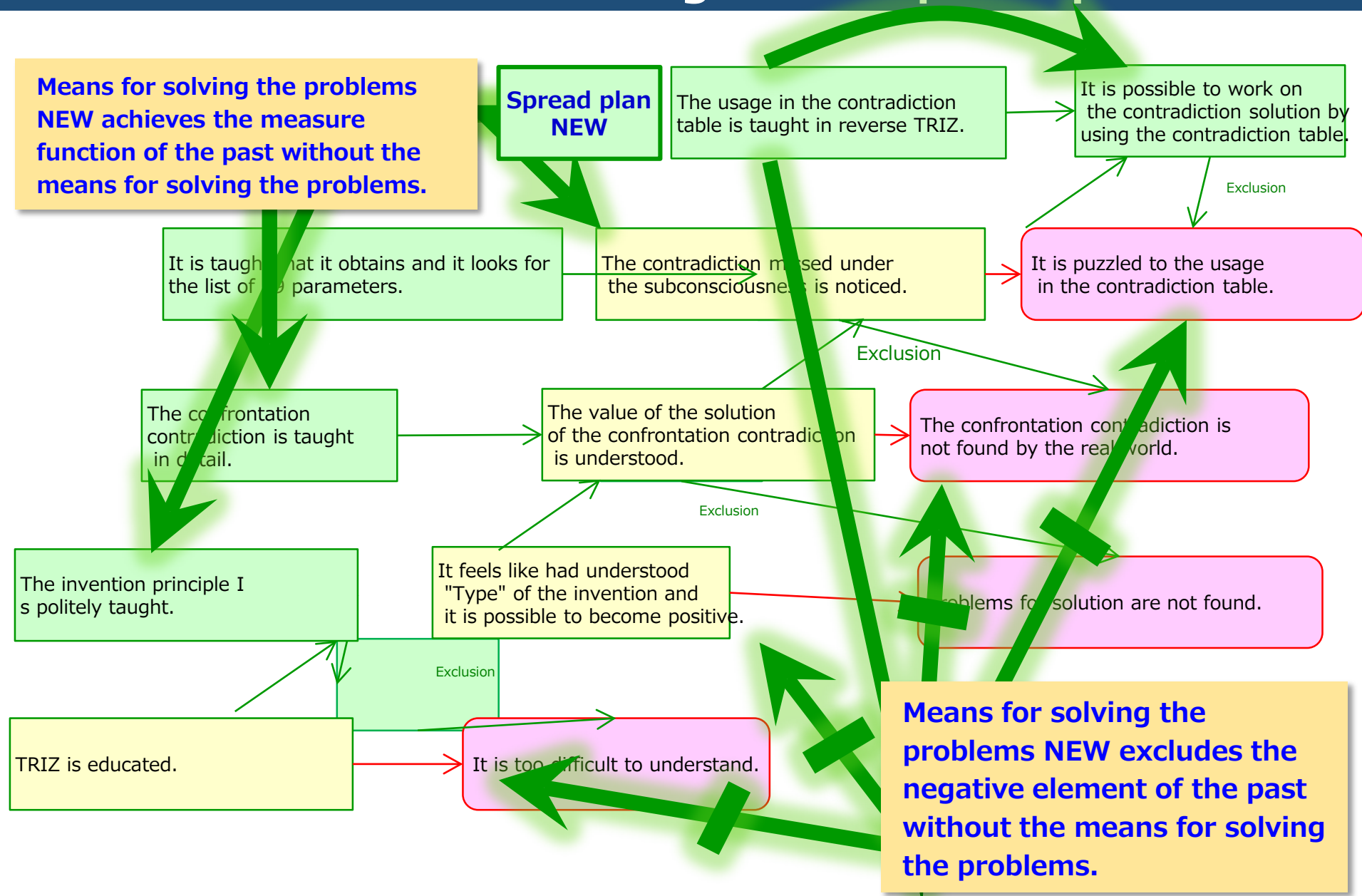
Though it is sure to work hard  
State of mole beating.

## 6-3. However, I hate the mole to be beaten

**It is impact shortage to create the change though the propeller is working hard.**



## 6-4. What is an ideal and high TRIZ spread plan?

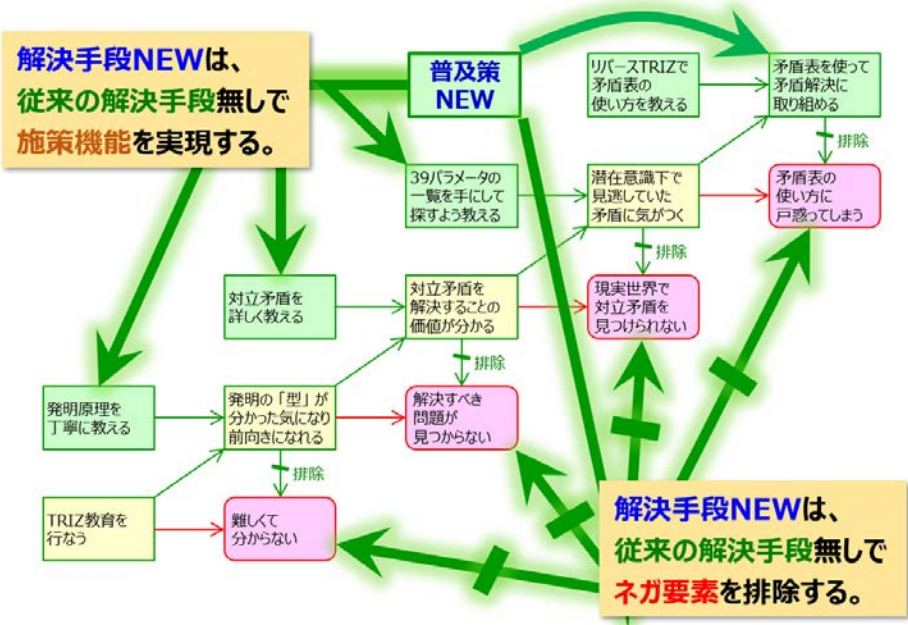


# 6-5. Aiming at "TRIZ spread plan NEW" creation

Spread plan  
**NEW**

What ideal solution do you draw?  
To what do you pay attention as a resource that is underused, unused, and used?  
Why do you want to develop TRIZ to begin with?

|    |                                     | 機械    | 熱     | 化学   | 電気    | 磁力     | 電磁力   |
|----|-------------------------------------|-------|-------|------|-------|--------|-------|
|    |                                     | 可視的行動 | 熱意、迫力 | シナジー | 刺激・伝達 | 魅力・面白さ | 影響力行使 |
| 物質 | 基幹・ITシステム<br>掲示板、共用図書<br>資料室、データベース |       |       |      |       |        |       |
| 場  | 事業環境<br>雰囲気、活力、間<br>組織の文化、風土        |       |       |      |       |        |       |
| 空間 | 事務所、通路<br>会議室<br>休憩所                |       |       |      |       |        |       |
| 時間 | 勤務時間<br>停滞・紛糾した会議時間<br>休憩時間、退勤後     |       |       |      |       |        |       |
| 情報 | 戦略、上位方針<br>組織の蓄積<br>相談、批判、諜報、噂      |       |       |      |       |        |       |
| 機能 | 組織・会議体<br>役員、従業員、派閥<br>カリスマ、アンチな勢力  |       |       |      |       |        |       |



I want to propose to solve "Do not extend though TRIZ is profitable" problem by using TRIZ.  
**The ideal is high. !! An unused resource is made the best use of well. !!**

# Summary

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TRIZ can be applied to the solution of the nontechnical issue by devising the systems approach and digging up the resource.

The solution of the nontechnical issue may catch as "Creation of social thought", and find unused resources by both aspects of a natural science and the social science.

It consequentially causes the interest concern for TRIZ than teaching TRIZ immediately when introducing it as a means for solving the problems of the problem consideration of the other party.

It proposes to use TRIZ to create the spread means of TRIZ.  
It wants to make the best use of an unused resource well, and to spread the ideal high.



# **Intellectual Property Creation Research Subcommittee**

**Japan TRIZ Society**